TD Asset Management

Investing in the Trump Era

Uncertainty surrounds President-elect Donald Trump's policies given the need for Congressional support and Mr. Trump's unpredictable nature, but broadly he's expected to:

Undertake fiscal stimulus measures.

- Impact will depend on size of the program, but fiscal stimulus should at least modestly spur U.S. economic growth and improve corporate earnings growth potential.
- Without offsetting revenue, significant spending will increase the national debt. Reform the tax system.
- Lower corporate taxes would provide a direct benefit to U.S. corporate earnings.
- Lower personal taxes may boost consumer spending; however, if the tax cuts focus on the wealthy, this may not drive meaningful consumption growth.
- Broadly, lower taxes would reduce federal revenue and increase the national debt. Repatriate offshore profits.
- May lead to shareholder-friendly actions like share buybacks and special dividends.
- Tax proceeds from repatriation could be used to offset some of the cost of his fiscal stimulus policies.

Decrease government regulation.

- Plans to amend the Affordable Care Act (ACA) and speed up the drug approval process.
- Favours reduced regulation related to the financial sector and energy production.

Pursue energy independence.

- Supports increasing the production of shale oil, natural gas and coal.
- Deregulation that increases supply could decrease prices over the long term.

Transform trade policies.

- Plans to withdraw from the Trans-Pacific Partnership, renegotiate NAFTA and has suggested imposing tariffs on Mexico and China.
- Aggressive action on this front would likely be viewed negatively by the market.

Fixed Income Implications:

	Trump Effect	Rationale			
Investment Grade Corporate Bonds	⇔	Improving economy should improve corporate fundamentals, but higher interest rates would have a negative impact			
High Yield Bonds	⇔	Improving U.S. economy should improve corporate fundamentals, but higher interest rates would have a negative impact			
Canadian Government Bonds	•	Fiscal stimulus may push rates higher			
U.S. Government Bonds	•	Fiscal stimulus may push rates higher			

Equity Implications:

	Trump Effect	Rationale
U.S. Equities	•	U.S. equities should benefit from the proposed fiscal stimulus plans and corporate tax reductions
Canadian Equities	⇔	Canadian equities should benefit from improving U.S. economy and infrastructure spending, but may be offset by trade uncertainty. In addition, lower U.S. corporate taxes could make Canadian-based production less competitive
International Equities	⇔	Positives from U.S. equities may be offset by trade uncertainty

Currency Implications:

	Trump Effect	Rationale
U.S. Dollar	†	Fiscal stimulus is expected to lead to modestly higher economic growth, inflation and interest rates
Canadian Dollar	•	Expected to underperform the strengthening USD
Gold	•	Higher rates would increase the opportunity cost of holding gold



S&P 500 Fundamental Implications:

S&P/TSX Fundamental Implications:

Sectors	Trump Effect	Rationale	Trump Effect	Rationale
Industrials	•	Economic growth and infrastructure spending would be tailwinds, but a stronger US\$ would be a headwind for global companies	•	Economic growth and infrastructure spending would be tailwinds
Financials	•	Economic growth, less regulation, higher interest rates and steeper yield curve would be tailwinds	•	Higher interest rates and steeper yield curve would be tailwinds
Consumer Discretionary	•	Lower corporate taxes would be a tailwind	⇔	Limited direct impact, although auto industry could face trade headwinds
Information Technology	•	Economic growth and repatriation of offshore profits would be tailwinds, but a stronger US\$ would be a headwind for global companies	⇔	Limited direct impact
Energy	⇔	Coal producers, oil and gas producers, energy infrastructure companies and drilling companies should benefit from Trump's policies, but they are likely to be negative for renewable energy companies	⇔	Coal producers, oil and gas producers, energy infrastructure companies and drilling companies should benefit from Trump's policies, but they are likely to be negative for renewable energy companies
Materials	⇔	Economic growth would be a tailwind, particularly for metals producers, but trade war with China and strong USD would be headwinds	⇔	Economic growth in U.S. would be a tailwind, particularly for metals producers, but trade war with China would be a headwind
Healthcare	⇔	Less regulation would be a tailwind, but repeal of ACA would be a headwind for some subsectors and a stronger US\$ would be a headwind for global companies	⇔	Limited direct impact
Consumer Staples	•	Higher rates and a stronger US\$ would be headwinds	⇔	Limited direct impact
Telecoms	•	Higher rates would be a headwind	•	Higher rates would be a headwind
Utilities	•	Higher rates would be a headwind	•	Higher rates would be a headwind
Real Estate	•	Higher rates would be a headwind	•	Higher rates would be a headwind

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